

**PRICELIST 2013 (EUROS) Prices per week**

MONOHULLS FLEET	PAX.	Cab. / WC	27/07 - 16/08	17/08 - 13/09	18/05 - 28/06	14/09 - 27/09	04/17.05	30/03 - 03/05	01/01 - 29/03
				29/06 - 26/07				28/09 - 18/10	19/10 - 31/12
Oceanis 393 (2006) furling main sail	6/8	3/2	2.900	2.400	2.300	1.700	1.900	1.500	1.195
Oceanis 43.4 (2010) furling main sail	8/10	4/2	4.195	3.145	3.145	2.515	2.515	1.990	1.780
Oceanis 473 (2001) lazy bag	8	4/3	3.900	2.800	2.490	2.490	1.990	1.690	1.590
<b>CATAMARANS FLEET</b>									
Lagoon 380 (2005)	8/10	4/2	4.590	3.690	3.190	2.500	2.300	2.300	1.700
Lagoon 380 (2008)	8	4/2	4.990	3.945	3.470	3.245	2.625	2.625	1.750
Lagoon 400 (2011)	8/10	4/4	6.290	4.410	4.190	3.455	2.930	2.930	1.890
Lagoon 410 S2 (2005)	8/10	4/2	5.990	4.200	3.750	3.990	2.950	2.950	1.800
Lagoon 440 (3 cab.-2004) ***	6+1	3/3	6.400	4.500	4.500	4.190	3.290	3.290	1.900
Lagoon 440 (3 cab.-2006) ***	6+2	3/3	7.550	5.295	4.995	4.190	3.290	3.290	1.900
Lagoon 440 (4 cab.-2006) ***	8/10	4/4	7.550	5.295	4.995	4.190	3.290	3.290	1.900
Lagoon 440 (4 cab.-2010) ***	8/12	4/4	8.700	6.090	5.765	4.820	3.770	3.770	2.195
Lagoon 500 (2007) ***	10+2	5/5	9.900	8.400	7.900	6.900	6.900	5.900	4.900
Lagoon 620 (2011, crew of 2 pax. incl.)	6+2	3/3	26.015	26.015	26.015	23.413	23.413	23.413	23.413
Sun Reef 62 (Crew of 2 pax. incl.)	8+2	4/4	24.000	24.000	22.000	22.000	22.000	22.000	22.000

\*\*\* Only with skipper - Lagoon 440 (155 Euros/day + maintenance) - Lagoon 500 - (200€/day + maintenance)

<b>Deposit (refundable)</b>	The deposit may be paid by credit card EURO / VISA / MASTERCARD or in cash on the spot. Oceanis 393 - 1.700€, Oceanis 43.4, Oceanis 473 - 2.000€ Lagoon 380, Lagoon 400, Lagoon 410 - 2.000€, Lagoon 440, Lagoon 500 - 3.500€
<b>Extras</b>	Bed clothes and towels 15 €/person (obligatory if the client doesn't bring their own sheets and pillow cases). Towel extra 5€ Gas consumption 10€/week. Outboard engine 100 €/week. Cabrera permit upon request. Lagoon 440, Lagoon 500, Lagoon 620 and Sun Reef 62 have an outboard engine included in the price. Skipper: 155-200 €/day + maintenance. Hostess: 150€/day + maintenance.
<b>End cleaning</b>	monohulls - 3 cab. - 100€ 4 cab. - 130€ catamarans - Lagoon 380, Lagoon 400, Lagoon 410 - 175€ Lagoon 440, Lagoon 500 - 200€
<b>Discounts</b>	5% for 2 consecutive weeks charter and for repeating clients. 5% boat show discount 5% for bookings of catamarans made prior to 31/01/2013. 10% early booking discount (only for monohulls!) before 31/01/2013. 10% for 3 or more consecutive weeks charter. <b>Maximum discount - 15%.</b>
<b>Payment terms</b>	50% of the total amount to be paid when making the booking, and 50% of the total amount due 30 days prior to boarding or on the day of boarding (only in cash).
<b>Delivery of the boat</b>	Will be made on Saturdays, before 05:00PM. The yacht must be returned with full tanks on Fridays before 05:00PM, with the possibility of remaining onboard until 08:00AM Saturday. <b>Port base: "Club Nautico Arenal"</b> .
<b>Included in the price</b>	V.A.T., all risk insurance (with franchise), water and electricity in the base marina. All yachts have free moorings at their own base. (except Sun Reef 62)
<b>Documentation</b>	A copy of the crew's identity documents, crew list, arrival time and sailing proficiency certificates must be in our possession at least 30 days before boarding
<b>Inventory</b>	Roller genoa, complete safety equipment, electrical windlass, bridge shower, bimini, hot water, battery charger, shore power connection 220v, complete electronics with GPS and automatic hydraulic pilot, plotter, VHF radio, Inverter, dinghy, radio/CD, kitchen and utensils, electric refrigerator, blankets and pillows.
<b>Facilities base Arenal</b>	Luggage storeroom, showers, WC, access to the club's swimming pool and restaurant, beach at 50 metres, taxis available at the gangway 24hrs/day, petrol station. Wifi Internet. <b>Airport transfer upon request.</b>

Club Náutic S'Arenal C/ Roses s/n 07600 EL ARENAL DE LLUCMAJOR

TEL: (0034) 971 44 18 98 FAX: (0034) 971 44 20 95

[info@bbmed.es](mailto:info@bbmed.es)

[www.bbmed.es](http://www.bbmed.es)




These prices are subject to change without prior notification.