

### PRICELIST 2014 (EUROS) Prices per week

MONOHULLS FLEET	PAX.	Cab. / WC	02/08 - 15/08	19/07 - 01/08 16/08 - 29/08	21/06 - 18/07 30/08 - 12/09	24/05 - 20/06	13/09 - 03/10	03/05 - 23/05 04/10 - 24/10	01/01 - 02/05 25/10 - 31/12
Oceanis 393 (2006) furling main sail	6/8	3/2	2.990	2.690	2.400	2.300	1.990	1.590	1.195
Oceanis 423 (2006) lazy bag	8/10	4/3	3.490	2.990	2.750	2.590	2.390	1.690	1.490
Dufour 445 Grand' Large (2013) lazy bag	6/8	3/2	3.990	3.395	3.100	3.100	2.990	1.990	1.790
Oceanis 473 (2001) lazy bag	8	4/3	3.800	3.190	2.800	2.690	2.490	1.690	1.590
<b>GATAMARANS FLEET</b>									
Lagoon 380 (4 cab., 2005)	8/10	4/2	4.590	3.990	3.690	3.190	2.690	2.290	1.790
Lagoon 380S2 (4 cab., 2008)	8/10	4/2	4.990	4.200	3.900	3.690	3.190	2.590	1.820
<b>Lagoon 400 (4 cab., 2011)</b>	8/10	4/4	6.290	4.990	4.590	4.190	3.590	2.950	1.890
Lagoon 410 S2 (4 cab., 2005)	8/10	4/2	5.490	4.590	4.190	3.690	3.490	2.890	1.800
Lagoon 440 (4 cab.-2006) ***	8/12	4/4	7.290	6.490	5.490	4.990	4.190	3.290	1.900
<b>Lagoon 450 (3 cab.-2014) ***</b>	6+2	3/3	8.990	7.990	6.990	6.590	5.990	4.990	4.590
<b>Lagoon 500 (4 cab. - 2008) ***</b>	8+2	4/5	10.890	10.329	8.690	8.100	6.990	5.990	4.900
Lagoon 500 (5 cab. - 2007) ***	10+2	5/5	9.900	9.390	7.890	7.390	6.390	5.490	4.590
Lagoon 620 (2011, crew of 2 pax. incl.)	6+2	3/3	26.015	26.015	26.015	23.413	23.413	23.413	23.413
Sun Reef 62 (Crew of 2 pax. incl.)	8+2	4/4	24.000	24.000	22.000	22.000	22.000	22.000	22.000
<b>MOTOR YACHTS</b>									
Antares 13.80 (2007)***	6+1	3/2	7.600	7.000	7.000	7.000	6.500	6.000	6.000
Boston Whaler 270 (2002)***	8	0/1	4.900	4.900	4.900	4.000	4.000	4.000	4.000
Robalo	6	0/0	2.520	2.520	2.520	2.520	2.520	2.520	2.520

\*\*\* Only with skipper - Boston Whaler 270, Lagoon 440, 450 (155 Euros/day + maintenance) - Antares 13.80, Lagoon 500 - (200€/day + maintenance)

<b>Deposit (refundable)</b>	The deposit may be paid by credit card EURO / VISA / MASTERCARD or in cash on the spot. Oceanis 393 - 1.700€, Oceanis 423, Dufour 445, Oceanis 473 - 2.000€ Antares 13.80 - 3.500€ Lagoon 380, Lagoon 400, Lagoon 410 - 2.000€, Lagoon 440, Lagoon 450, Lagoon 500 - 3.500€
<b>Extras to be paid in cash at the base</b>	End cleaning: Monohulls - Oc.393 - 100€, Oc.423, Dufour 445, Oc.473 - 130€ Antares 13.80 - 175€ Catamarans - Lagoon 380, Lagoon 400, Lagoon 410 - 175€ Lagoon 440, Lagoon 450, Lagoon 500 - 200€ Bed clothes and towels 15 €/person (obligatory if the client doesn't bring their own sheets and pillow cases). Towel extra 5€ Gas consumption 20€/week. Outboard engine 100 €/week. Lagoon 440, Lagoon 450, Lagoon 500 have an outboard engine included in the price. Skipper: 155-200 €/day + maintenance. Hostess: 150€/day + maintenance. Cabrera permit 10€+ Price of the Park Wi-fi on board: 100€/week / Paddlesurf: 100€/week / Kayak: 100€/week Fishing license: 30€/ Fishing equipment: 15€/set / Snorkelling equipment: 15€/set
<b>Discounts</b>	5% for 2 consecutive weeks charter and for repeating clients. 5% boat show discount 5% for bookings of catamarans made prior to 31/01/2013. 10% early booking discount (only for monohulls!) before 31/01/2014. 10% for 3 or more consecutive weeks charter. Maximum discount - 15%.
<b>Payment terms</b>	50% of the total amount to be paid when making the booking, and 50% of the total amount due 30 days prior to boarding or on the day of boarding (only in cash).
<b>Delivery of the boat</b>	Will be made on Saturdays, before 05:00PM. The yacht must be returned with full tanks on Fridays before 05:00PM, with the possibility of remaining onboard until 08:00AM Saturday. Port base: "Club Náutico Arenal".
<b>Included in the price</b>	V.A.T., all risk insurance (with franchise), water and electricity in the base marina. All yachts have free moorings at their own base. (except Sun Reef 62)
<b>Documentation</b>	A copy of the crew's identity documents, crew list, arrival time and sailing proficiency certificates must be in our possession at least 30 days before boarding
<b>Inventory</b>	Roller genoa, complete safety equipment, electrical windlass, bridge shower, bimini, hot water, battery charger, shore power connection 220v, complete electronics with GPS and automatic hydraulic pilot, plotter, VHF radio, Inverter, dinghy, radio/CD, kitchen and utensils, electric refrigerator, blankets and pillows.
<b>Facilities base Arenal</b>	Luggage storeroom, showers, WC, access to the club's swimming pool and restaurant, beach at 50 metres, taxis available at the gangway 24hrs/day, petrol station. Wifi Internet. Airport transfer upon request.